

The Janitor Fiend.

Tenant's View of Him and What His Wife Thinks About Them—Why the Janitor Joke Thrives

The man from up State threw down the paper and took up his highball. "Hang these janitor jokes," said he. "Why is it the janitor joke never dies?" "Because," said the flat dweller, "this is New York, where the janitor has will be ever young and palatable. The joke that reaches and soothes the seared soul of the man who has to submit to janitorisms is assured of a perpetual place in our affections. "Is the janitor then so very terrible?"

of my apartment house is a piece off the same devil that was thrashed in the cellar of that tenement where I first took up house-keeping. The wren or agent puts him in his job as a source of unrelenting, some innocents, like yourself, think he's there for your accommodation, to keep the halls clean and the steam up and provide hot water to bathe in, to take in the goods from the tradespeople. Nothing could be more reasonable from the intention of the janitor. "For the first week or two after you move

janitor about it and he says: 'Oh, is your name Wilson?' I thought it was McDougall, and sent that stuff back. Where do you work? What is your income? Do you beat your wife? And a few questions along the same line of relevancy. "You got to bed rather late with a peaceful determination to sleep until 9 A. M. At 5 you are awakened by something un- earthly. You have been dreaming per- naps, of the python family or the dragon group and the whistle makes you think it real.

to make an arrangement with the milk man. The same procedure is followed in regard to your job. "When cold weather comes around you discover a new scheme he has for extortion. You complain that you don't get enough steam in your apartments. He confides to you that there isn't enough to go around, but of course he can't go out of his way to accommodate you if— "Next you find that he sends the steam up at 5 A. M. in such a brutal manner that the noise in the radiators would stir old

is a descendant of Janus, the two-faced god. The only thing that brings the pleasant face in view is the masina and

wardman for the Tenderloin I wouldn't take any but an ex-janitor." Persons who have made a close study of the janitor say that the root of the evil is in the arrangement between owner and janitor. In many flat-houses the janitor gets no salary, for his caretaking he gets his rent, heat and light free. Then, unless he has other employment, he finds it necessary to live off the tenants. If he can't brood them out of tip enough he can steal their milk and groceries and by this form of piracy eke out his table. In other flat-houses the janitor's compensation is as low as \$10 a month. It ranges from that up to \$100 a month, with rent free. In such places the janitor is more of a superintendent and generally collects rents and acts as an agent. It is hard to strike an average of the wages paid to janitors because when the figures exceed \$50 a month, with rent free, it generally means that out of this the janitor has to pay extra help for cleaning or for running elevators and tending the door. Some of the janitors of schools and other public buildings get as high as \$5,000 a year, but a corps of scrubwomen must be paid out of that. Of the thousands of janitors in Manhattan the wages of a majority are under \$25, with rent free. A phase of the janitor's rascality comes from the grocers and the butchers. They recommend to new tenants where to buy these staples and collect from the dealers either in cash or in trade. In the Harlem flat-houses, where rivalry is keen among the small dealers, they submit to this share of the profits. At the same time the janitors act as credit clerks for the grocers, informing them of the probable responsibility of tenants who seek to open accounts.

book is away and if I fed that pie to Danny he'd be drawing his sick benefit for a week. A janitor must always treat a gift as



THE HAND THAT'S ALWAYS OUT.

asked the man who lives in a house of his own? "His manners grow worse continually," said the flat dweller. "Look at me. I have lived in flats and apartments from the days when I paid \$30 a month and climbed five flights of stairs along dark hallways up to now, when I pay \$2,500 for what is called an apartment. I have climbed away from poverty, but I have not escaped the janitor. "The king that lives in the basement

into a janitor's domain you don't get any of the stuff you've ordered from the butcher or the grocer or downtown. You take a friend home to dinner to show him what a nice, light, airy flat you have, and the cook says: 'Misther Oz, the meat ain't come yet.' "Then you excuse yourself to your room and run over to the market and carry the steak home under your arm. The butcher tells you that he sent it to the address you gave him and it was refused. You ask the



DISCUSSING A NEW TENANT.

"If you live in a push-button apartment, where you have to sound the alarm to get in it's a whistle. If you live in an elevator apartment it's a bell. The whistle is long and shrill and nerve-destroying. After a few minutes you realize that something is on the dumbwaiter. You look at the clock. It's only 5. "Is the janitor warning you that someone is trying to break into your place or that the fire's across the street? No indeed, he's sending up the morning's milk. You haven't made any arrangement with him about holding it downstairs till a reasonable hour arrives, so he's chasing it upstairs in the middle of the night. You ask him about it later that morning and he is obdurate. He can't keep it on his ice unless—well, you wind up by promising him a weekly consideration for letting you sleep until 8 A. M. Then he puts it up to you

Morphew from his bed. Another tip and promise of regular remuneration. "Wash day comes around and when your maid fetches the clothes from the drying room you're short two bedspreads, six napkins and a couple of shirts. Again you call the janitor. I can't sit and watch the room all day," he says. "Unless of course I can make something by it." Again a tax is levied and you pay it, or else your laundry will soon be reduced to the clothes-pins. "And so it goes. He's the municipal monarch. You can't live in peace unless you submit to his levies, and the more you submit the more he'll want. "What are you going to do to get rid of the pirate? The man from up State. "I don't know," said the flat dweller. "Unless Tammany Hall takes it up." "The janitor," continued the flat dweller,



THE BOTTLE'S BEEN FILLED.

you have to keep enlarging the dose. The dumbwaiter is his temple. You remember that the Temple of Janus was a covered passage near the Forum and was open in war and closed in peace. Well, the dumbwaiter generally is open and that's war.



EVER MISS YOUR MILK?

Every tenant is his foe. He milks them, he shakes them till their souls are soured. I understand that the pillars of the System of the Police Department have been janitors in early life. If I were to pick out a

We have our troubles and the tenants have theirs," said a janitor's wife. "Bunch a lot of cranks together in an apartment house and they think they have only to call down the dumbwaiter to get a settlement of any problem of domestic economy. The joke men have inspired in every breast a hatred of the janitor that religion can't put out. "We have to be on the alert all the time.

HE CLEANS THE HALLS. If its picture was in the Rogues' Gallery, Nothing happens that the janitor isn't blamed for. If a morning paper's gone, the janitor stole it. Some of these houses are inhabited by confirmed dumbwaiter robbers. When the elevator starts from



THE JANITOR WITH A WORKING WIFE.

First, Mrs. One-night-up want her frugs best. I send Danny up to do it. That night her sweet voice comes down the well. "Is that you, Mrs. Janitor? Well, I'm sending Danny up to do it. Thank you, ma'am, I say, but I know very well that her

the bottom every door is open and a hand is ready to make a grab. And all that's snatched in charged against the janitor. When New York's poorest citizens are able to live in apartment hotels the janitor will be driven out of business.

KINGS OF THE STREET CARS.

NEW ORDER OF ROYALTY ARISEN IN THE LAST DECADE.

Most of Them Began as Poor Boys—Active Now in European Capitals—Start of Verner, Widener and Elkins—A Profitable Knowledge of Corporation Law.

Within the last decade a new king has sprung up—the street railway king. He is always American and almost invariably he has been evolved from a poor boy.

He is the practical man to whom American cities are looking for solutions of their transportation problems, and he is the man who is spending millions upon millions in efforts to meet the demands of continually increasing centers of population. Representative of his class are H. H. Vreeland of New York, Charles T. Yerkes of Chicago, Murray Verner and Judge J. H. Reed of Pittsburgh and P. A. B. Widener and William L. Elkins of Philadelphia.

But although the transportation problem is far from solved in this country the American street railway king is already reaching out into foreign lands. Charles T. Yerkes is going to give London a modern underground system; Murray Verner is laying electric railways in the capital of the Czar, St. Petersburg; and nearly every European city that can boast of up-to-date systems of transportation has to acknowledge that American money and American brains have figured largely in establishing them.

Mr. Verner is typical of the American railway magnate abroad. Like the majority of his fellows he started with nothing except an indomitable determination to amount to something some day. It was this ambition that sent him from his father's farm in western Pennsylvania to Pittsburgh, where, after knocking around for several weeks looking for a job, he seized on an opportunity to become a horse car driver.

His knowledge of horses, gained on the farm, stood him in good stead, and it was soon noticed that his car was hardly ever behind its schedule and his horses always in good condition. This led to young Verner's transfer to the car barn as stable boy. Here he remained for several years, saving his employers thousands of dollars in horseflesh.

As a reward for this piece of business he was graduated into a more responsible place, where, in the words of one of his old employers, "Murray did the work of two men in half the time they would have taken to do it." Then step by step he advanced until finally he became superintendent of the line.

He was still young when this happened, but he had not been in his new place twelve months before the road was placed on a paying basis, something that former superintendents had striven in vain to do for years. Mr. Verner had made the road a good investment simply because he had learned the business from A to Z, and it was far longer before the fact was recognized.

Then, when the era of the trolley came, men of capital interested themselves in Mr. Verner, and pretty soon were found to be lacking him in his purchases and his management of run-down street railways throughout the central States. In every case Mr. Verner gave the lines personal attention, with the result that they were transformed into profitable properties.

After he had assumed a fortune of \$1,000,000 from this sort of work, Mr. Verner concluded that he would now what could be done toward giving European cities better transportation facilities. With this object in view, he went abroad.

eral other Continental cities, he travelled to St. Petersburg to visit a friend, who took him home in one of the rattle-trap trams that had long been fixtures of the Czar's capital. Mr. Verner was so disgusted with that mode of getting around that he said, jokingly, to his companion, "I've a notion to come to this town and give it electric railways."

The friend took the remark seriously. "If you can get the proper concessions from the authorities," he said, "you'll make a mint of money."

That remark made Mr. Verner prick up his ears, and, whereas he had planned to remain in St. Petersburg scarcely a week, he stayed two months making investigations and talking to officials. When he departed he carried back to Pittsburgh an agreement between himself and the Czar's representatives for modern transportation lines in the Russian seat of government.

The men who had backed him before were only too willing to back him again, and so, to-day, a former Yankee horse-car driver is the street railway king of Russia.

Another Pittsburgh man who has recently become widely known as a street railway power is Judge J. H. Reed. His prominence among the fortune makers of his time is due to him only within the last few years, but both are the direct result of years of study of the American street railway system.

When a young man Judge Reed went from a neighboring town to Pittsburgh, where he read law in the office in which he earned his bread and butter as a clerk. He stayed there until he was admitted to the bar, and then he rented a dingy little room and hung out his shingle.

As he had few clients to represent for the first few years of his legal experience he took the opportunity to inform himself thoroughly in corporation law, of which he had been extremely fond as a student. Some years later, while he was prosecuting a case in court against a railroad, the property's officials became aware of the fact that he was more than a match for their attorneys, and after the case had been disposed of they made Mr. Reed their legal representative in Pittsburgh.

When the railroad got into a suit in which a million or two was at stake, and William K. Vanderbilt, who by that time owned a majority of the stock, summoned all the best lawyers to give him a consultation as to the best method of defending the case. A score of lawyers were present, and all advised him to give up the case, saying that the suit should be defended this way or that.

When the nineteenth man had finished, the twentieth, who had been sitting quietly in a corner of the room, arose. "Mr. Vanderbilt," he said, "the Pennsylvania Supreme Court will never take any of those views of the case."

"Why won't it?" "It won't," said Mr. Vanderbilt. "In a few brief sentences the speaker told why his colleagues' arguments would not be considered good law, and then, without further ado, he stated the case as he believed the court would take it."

Mr. Vanderbilt was on his feet the instant the speaker finished. "You're right," he almost shouted. "I'll make the case your way and you're to present it."

The Supreme Court took the view that Judge Reed said it would, and so an immediate result, Judge Reed was made counsel for the Pennsylvania Railroad and Lake Erie Railroad.

(Continued from page 1.)

Uninstructed travel by railways largely under their control; and many suburban and inter-borough trolley systems in Connecticut and the central States, especially Ohio, are operated by them.

The story of their rise goes back to the time when Mr. Widener was a butcher and Mr. Elkins an oil dealer in Philadelphia.

Of the two Mr. Widener was heard of first in that city. Besides looking after his butcher shop, he dabbled in politics and one day he found himself a power in his ward.

After that he chose to have himself elected to the City Council, and, while serving there he made the acquaintance of many of the Quaker City's prominent citizens. Among them was Robert Mackey, president of the Continental line of horse cars, which ran by the old City Hall—Independence Hall, and, therefore, was much used by politicians, judges and lawyers.

Mackey, who was a power in municipal politics, saw in Widener the man who he said was the making of a fine politician, and he interested himself in the young man. In the course of the lessons that Mackey gave Widener in things political, the latter also gleaned from his teacher some interesting data about the profitability of the street railway business.

Some years later Mr. Widener became treasurer of Philadelphia. At that time the other paid no taxes, besides a liberal salary of \$10,000 a year in fees. "Glad he was," Mr. Widener began receiving this money he cast about for a way to invest it. "Altogether," he thought, "this is a good street car line was equal to a big vein of gold mine for returns. Mr. Widener decided to buy street railway stock, but when he went into the market he found that the People's Company controlled nearly all the paying shares, and so he decided to get out of the game. He thought of the fact that no one wanted to part with his holdings.

The People's properties were in the center and built-up portions of the city. Surrounding them were other lines, all operated independently and all profitable. The People's Company was a monopoly of the city, and the fact that it was a monopoly was its strength.

At that time Mr. Elkins was a prosperous oil dealer in that part of the town through which the trolley line ran. On that route also Mr. Widener had his most important business, and it chanced that frequently the two met in the cars. They became friendly, and the oil dealer, who was a Quaker, was gradually introduced to the fact that Mr. Widener was a Quaker, and the two became fast friends.

It was not long before the two were talking of getting out of their old businesses and investing in a new one. The fact was that the trolley line was a good investment in a few years. They pooled their capital and experienced no difficulty in securing a controlling interest in the stockholders were only too willing to sell what they considered hopeless property. The trolley line was a good investment in a few years.

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This thing kept up for several years, until even the strong and important Continental line had been largely absorbed, Widener and Elkins, the two men, not showing their hands, but manipulating everything so unostentatiously that the public did not dream of what was going on.

Neither did that powerful corporation, the People's, until one day its members decided to the fact that some unknown parties had got hold of their connecting lines seemingly over night and were covertly threatening to parallel some of their best dividend-paying properties. Here was a pretty how-do-do, and the People's, fearing that the threat might be carried out, decided to the fact that some unknown parties had got hold of their connecting lines seemingly over night and were covertly threatening to parallel some of their best dividend-paying properties.

Then Mr. Widener and Mr. Elkins came suddenly into the open, met the People's representatives, convinced the latter that they were masters of the situation, and made them a proposition. The upshot of the whole matter was that a few weeks later Philadelphia found itself the property of the People's, and the two men were the first of their many notable street railway deals.

Such, in brief, is the history of the first of their many notable street railway deals.

OVAL IS ROUND FOOTBALLS.

Better Distance and Direction With the Former; Hence its Adoption.

That was when the football used in big college games was not the elliptical ball now in use, but a round ball, and the reason why the former superseded the latter was belief in the theory that the elliptical or oval-shaped pigskin could be kicked further. It seems that that is a point on which scholars are even now divided, although the latter is the more prevalent fancy. It seems that that is a point on which scholars are even now divided, although the latter is the more prevalent fancy.

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A. J. CASSATT'S RISE TO POWER.

WAS PLAYING GOLF WHEN ELECTED A RAILROAD KING.

Refused to Be the Pennsylvania's President Till the Directors Gave Him the Right to Be Head Supervisor of Lower Merion, Though.

Something after the manner of Cincinnati called away from his plough to take up matters of state, A. J. Cassatt was found on the golf course when he was asked to become president of the Pennsylvania Railroad and one of the greatest railroad powers in America.

A week or so after the death, in 1890, of Frank Thomson, who had succeeded George B. Roberts as the head of the company, the directors of the railroad met in Philadelphia to select a new president. Up to that time they had found the task comparatively easy, for one of the vice-presidents had always stood out prominently through his work as the proper man to name. But this time it was different.

Neither Vice-President John H. Green nor any of his colleagues felt himself sufficiently equipped to fill the office.

Two hours later, when the meeting adjourned, the directors had not been able to discover among their number on the board's employees the right man for Mr. Thomson's successor. It has been a long-established policy of the Pennsylvania not to import railroaders for important posts, but, as the directors wrestled with the problem, to many came the thought that at last this principle would have to be broken if the road was to have the right sort of head.

One man had actually started to state this view at another meeting of the directors, held a week later, when he was interrupted by a colleague.

"Hold on," he said, "I have to do that. I've got it—I've got the solution."

At that the first speaker sat down and the second outlined his plan. "Let us find out who has been responsible for the improvements that have made the road famous, and that living man who is most responsible is the man for the presidency. Who is responsible for our fine suburban cars and facilities?"

"A. J. Cassatt," was the answer. "We won't have to do that. I've got it—I've got the solution."

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There and then A. J. Cassatt, who had resigned from the management in the late eighties, as a result of a quarrel with Mr. Roberts over the road's policy, was elected president of the Pennsylvania Railroad.

After it was over cooler heads brought doubts. "Mr. Cassatt knows nothing of this; he may not consent to take the place."

"He must be forced into accepting," was the reply. "He is the right man, and the road cannot afford to let him get away."

It was agreed to notify Mr. Cassatt of the honor at once and a committee was appointed for the purpose. The members learned that their man was at his country home in Haverton, a Philadelphia suburb, and thither they journeyed.

"We would like to see Mr. Cassatt," they said at the doorway of his residence. "He is out on the golf links just now," was the reply. "Will you come in and—"

The three directors turned and straightway made for the golf course. As they neared it they saw Mr. Cassatt vigorously swinging a club, and as they reached his side, he belied him expertly drive the ball.

"Good afternoon, Mr. Cassatt," said the committee. "I am sorry to see you here, but I am sure you will be glad to see us."

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try residence is situated, from the Republican party.

Mr. Cassatt, as a breeder of horses, an owner of racehorses, and a lover of horse flesh in general, is a firm believer in good roads, and he looked upon the office of road supervisor as a highly important one. Indeed, so well did he fulfill his duties that he gave not only fine roads to his town-ship, but indirectly to the adjoining townships, for once the value of Lower Merion's macadam highways was recognized other supervisors were forced by their constituents to make similar improvements.

To-day there are no finer country roads in America than those that have resulted from Mr. Cassatt's road-making.

But, despite his good work, Mr. Cassatt never obtained the road supervision without a battle with the opposition nominators, and frequently when the contest was won, Mr. Cassatt had to go on the stump to the assistance of his spellbinding supporters and friends.

As long as Mr. Cassatt ran for supervisor just so long every election night Republicans and Democrats alike—townspeople and farmers—would gather in different halls in Ardmore, near Haverton, to receive the returns. Lower Merion township is a large township, and the polling places are scattered and late in getting their returns.

But this mattered not to the voters. They waited until the result was known, often delayed until the "wee sma' hours," and then the Republicans would jubilantly shout and the Democrats would wail.

Way, saying that "We'll put up a man next time who will lick Cassatt."

Among the farmers of Lower Merion Mr. Cassatt has many strong friends, but the man who is particularly proud of being an intimate friend of the Pennsylvania's head is Edman Edward O'Loughlin of Philadelphia.

O'Loughlin is a member of the noted six-foot-and-over Quaker City Reserves, who carry a reputation of club life. He has his post at Fifteenth and Chestnut streets, by which Mr. Cassatt has walked for years when going from his country home to the city, and he has a fine house on the railroad office to his home of Rittenhouse Square. In this way the financier and the policeman became acquainted and the friends were made.

So close is the intimacy between these two men that O'Loughlin, who is proud of his family of policeman-potatoes, often Mr. Cassatt has been seen quite a number of times reading them and suggesting changes and there while leaning against a lamp-post.

Around the Broad Street Station, in which Mr. Cassatt has his office, it is said that he works longer and harder than when he was an ambitious and poorly paid redoubt of the road in 1891, and that not another official in the big terminal spends more time at his task. Although he is in the station Mr. Cassatt thinks nothing of staying at his desk twelve hours a day, from four to five hours more than the thousands of clerks under him labor. Of course he does not do this constantly, but other things for those who are acquainted with his habits of work it is as nothing in the least out of the usual routine of things.

When he leaves his desk Mr. Cassatt throws off all thought of railroad-ing and goes to the family of his lady, where he is a devoted and attentive husband. Nothing else pleases him so much as to be with his family, and he is a devoted and attentive husband. Nothing else pleases him so much as to be with his family, and he is a devoted and attentive husband.

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The Tourist A. I think I am a very incompete person, as I have

The greatest trouble in managing large affairs is to get the people to do what you want them to do. I think I am a very incompete person, as I have

"Filtration list" "Yes, you see business of Per is practically done. I think I am a very incompete person, as I have

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